

EBRD supports private sector in Belarus

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European Bank
for Reconstruction and Development

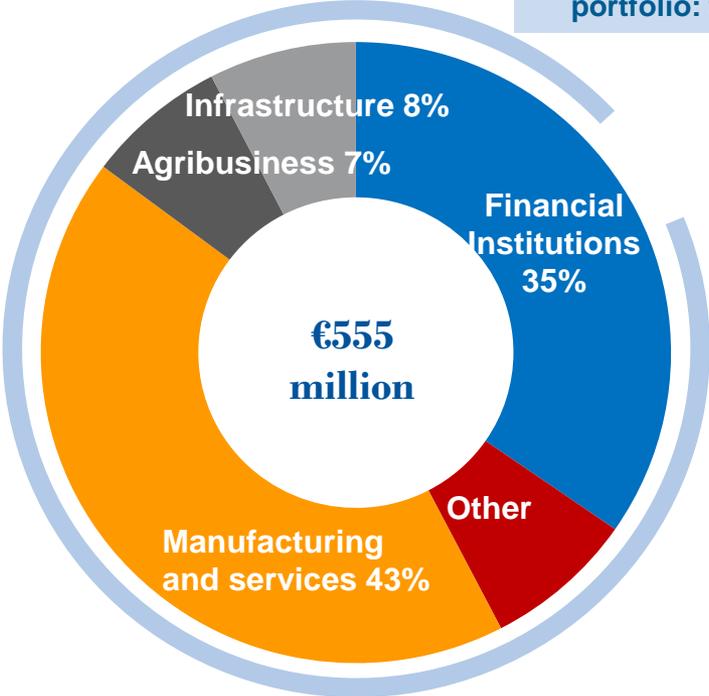
EBRD Operational Track Record in Belarus

The EBRD has developed a €555 million portfolio almost entirely in the private sector, with 47 active projects in the country. Operating assets have more than doubled.

Portfolio: Sector Breakdown

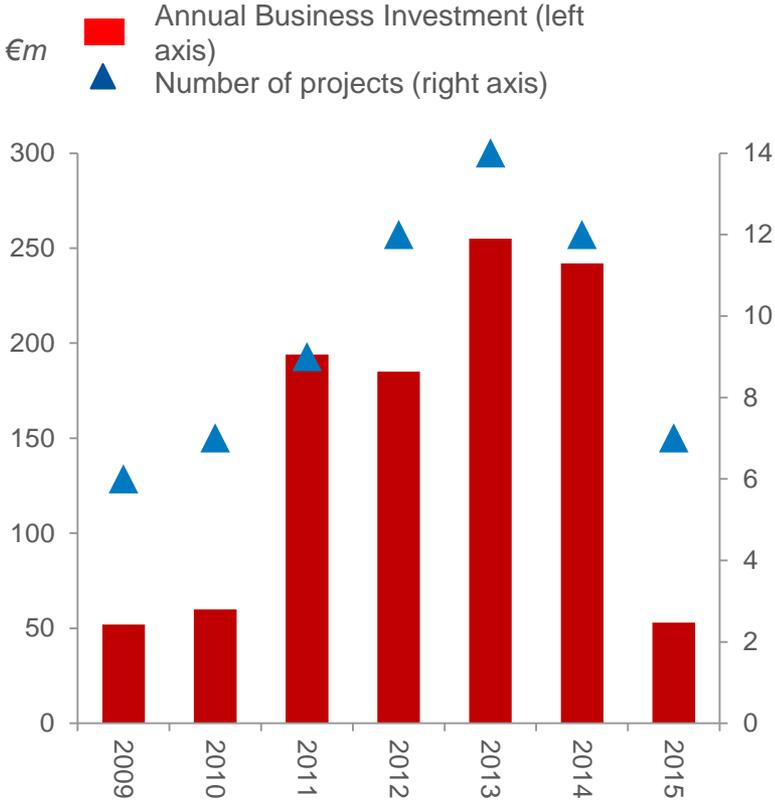
As of 31 December 2015

Private share of portfolio: 95%



Other includes Energy, Equity Funds, ICT, Property and Tourism

Key Business Trends





Macroeconomic environment

- Decreased purchasing power of population
- Foreign exchange risks due to currency mismatches
- Payment discipline
- Drained working capital
- High interest rates

Operational

- Diversification, entering new markets
- Competition
- Modern corporate features
- Strategy
- IFRS

Our toolbox to support private business



European Bank
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Financing via programs with partner banks

- MSME financing via partner banks
- BeISEFF
- Women in business
- Risk sharing facility

Direct lending to private business

- Debt Financing
- Equity

Advisory services to MSME

- Enterprise Growth Program
- Accounting Improvement Program
- Advice to small business

Thank you for
your attention